

MADE IN AMERICA ANATOMY OF A JOB ENGINE



CASM purchasing by state in 2011



Equipment






































































Parts



Services



Materials & Supplies

Oregon	\$86.0 M	   
Pennsylvania	\$74.1 M	   
Michigan	\$60.9 M	 
California	\$50.1 M	   
Washington	\$21.9 M	  
New Jersey	\$17.3 M	   
Texas	\$14.7 M	   
Connecticut	\$13.9 M	  
Illinois	\$11.0 M	   
South Carolina	\$10.4 M	 
Georgia	\$9.7 M	  
Ohio	\$7.1 M	  
New York	\$5.3 M	   
Colorado	\$4.9 M	  
Kentucky	\$2.8 M	 
Wisconsin	\$2.3 M	   
North Carolina	\$2.2 M	  
Arizona	\$1.9 M	  
Florida	\$1.7 M	   
Arkansas	\$1.7 M	 
Utah	\$1.1 M	 

States where CASM purchasing exceeded \$1 million

Spending numbers cover four of CASM's seven founding manufacturers.

The Coalition for American Solar Manufacturing (CASM) comprises seven manufacturers of crystalline silicon solar panels, cells or both in the United States. The coalition formed to hold China accountable to world trade laws – as a step toward rekindling growth in renewable-energy competition, domestic manufacturing and, most of all, jobs. The coalition is led by Oregon-based SolarWorld, the largest U.S. solar manufacturer for more than 35 years, and includes Wisconsin's Helios Solar Works, New Jersey's MX Solar and four others. Some 180 U.S. employers of more than 15,000 workers in every region have joined CASM's cause. It is well-established that for every worker manufacturing employs, the equivalent of several more jobs are created or supported. This so-called multiplier effect results partly from manufacturers' spending on goods and services from other manufacturers and businesses.

- In 2011, four of the seven founding CASM manufacturers purchased more than \$400 million in equipment, parts, services, materials and supplies from businesses in 46 states.
- Collectively, these manufacturers spent more than \$1 million in each of 21 states – and at least \$50 million each in California, Michigan, Oregon and Pennsylvania.
- CASM's founding members employ everyone from technicians to Ph.D.s to run, innovate and refine state-of-the-art products, processes and factories.
- Across the country, thousands more work for CASM's associate member companies, including specialists in installation, sales, marketing, construction, engineering and logistics.



Register your support for domestic manufacturing: www.americansolarmanufacturing.org